

ITTI - Industry Conference

“ The Labor Force ”



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- National Tribal Telecommunications Association
 - Gila River Telecommunications
 - Fort Mojave Telecommunications
 - San Carlos Apache Telecommunications
 - C.R.S.T. Telephone Authority
 - SaddleBack Communications
 - Tohonto O'odom Utility Authority
 - Unicomm

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- These companies employ a diversified range of qualified Indian technology trained staff members.
 - Administration & Management Personnel
 - Outside Plant Technicians
 - Central Office Technicians
 - Office Personnel

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- Native Americans have a proven track record in owning businesses and as employees.
- South Dakota had 955 Indian-owned businesses or 1.5% of total businesses according to the U.S. Census Bureau.
- Total sales & receipts for these businesses totaled \$222 million.

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- Corporate America should be aware of tax code provisions that create substantial incentives to businesses wishing to locate on Indian reservations.

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- Omnibus Budget Reconciliation Act of 1993 (P.L. 103-66) provides specific assistance to enterprises investing in and conducting business on Indian reservations.
 - Accelerated depreciation for capital investments on Indian reservations.
 - Tax credit for Indian employees wages and health benefits.

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- The Small Business Administration has the 8 (A) program that allows government agencies to secure direct procurements from qualified Alaska Native Corporations, Native American Firms, and Native Hawaiian-owned Businesses. These contracts can be sole-sourced negotiated purchases.

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SBA 8 (A) Highlights

- Tribally-owned certified 8 (A) business can negotiate directly with government, no competition necessary to secure contracts.
- Contracts have unlimited ceiling with tribally-owned certified companies.

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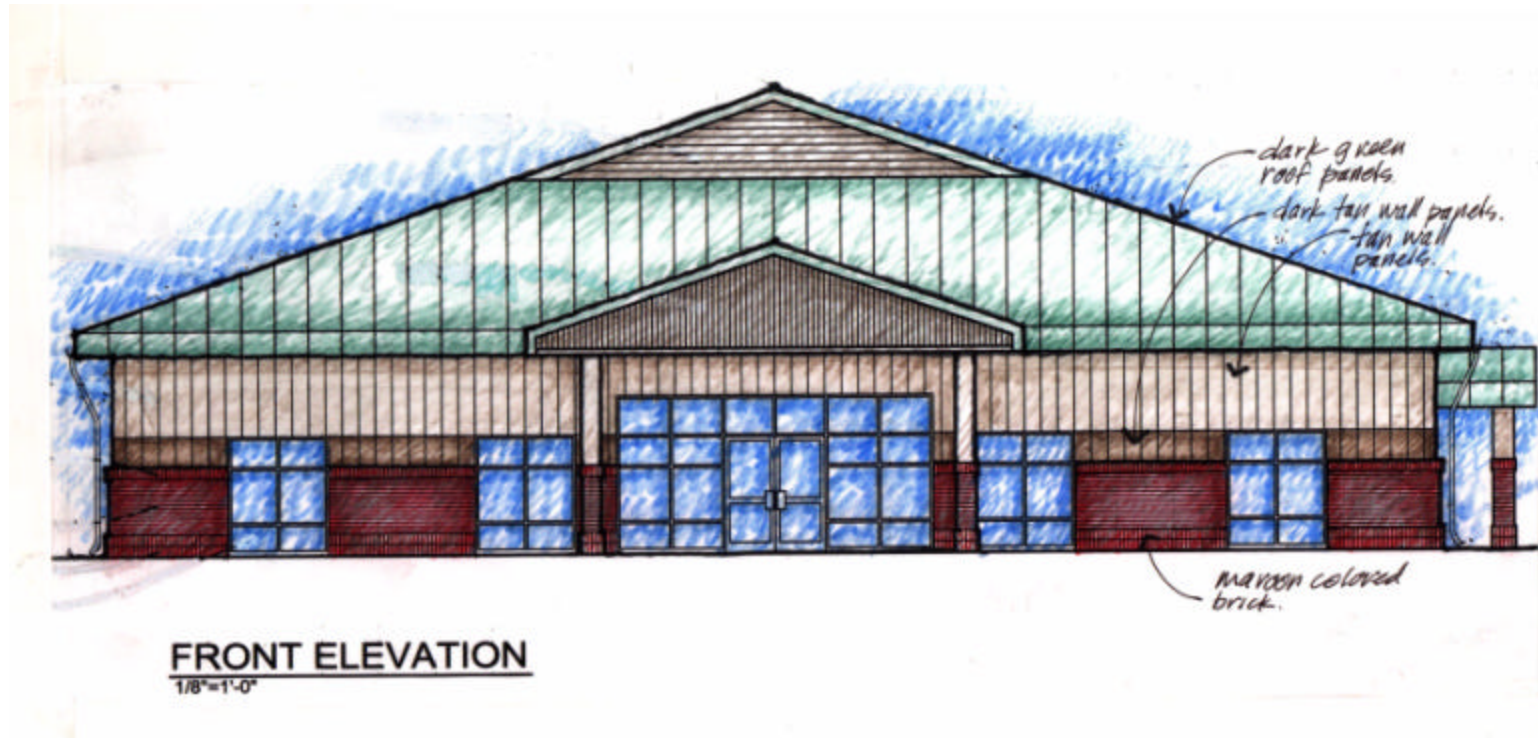
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- HUBZone Empower Contracting Program
 - Every federally recognized Indian reservation is a HUBZone.
 - Administered by the Small Business Administration
 - Program's goal of allocating up to \$6 billion dollars of government purchases by FY 2003 through HUBZone Program.
 - www.sba.gov/hubzone

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Lakota Technology Inc.



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- LTI Facility Construction
 - May 2001 to October 2001

